

BMW Group Sales - United States

November, 2004

Series	Monthly Sales Figures						Year to Date Sales Figures							
	Nov 04	%	Nov 03	%	Nov 02	%	Nov 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	6,838	33.0	10,206	2.2	10,432	33.3	7,827	95,980	7.5	103,818	0.0	103,807	10.6	93,827
5 Series	3,622	6.8	3,888	34.6	2,888	19.9	3,605	40,468	5.3	42,739	15.1	37,143	3.1	36,025
6 Series	880		0		0		0	7,236		0		0		0
7 Series	1,137	51.6	2,349	24.8	1,882	154.3	740	14,579	22.9	18,910	6.5	20,230	51.5	13,357
Z3 Series	0	100.0	1	99.5	189	89.8	1,848	0	100.0	149	97.8	6,651	53.5	14,314
Z4 Series	317	79.1	1,519	18.6	1,281		0	13,117	27.3	18,055	796	2,015		0
Z8 Series	2	92.9	28	30.0	40	57.4	94	108	74.2	419	15.4	495	43.0	868
TOTAL BMW Cars	12,796	28.9	17,991	7.7	16,712	18.4	14,114	171,488	6.8	184,090	8.1	170,341	7.5	158,391
X3 Series	4,511		0		0		0	32,481		0		0		0
X5 Series	3,425	12.2	3,901	6.2	4,161	4.2	3,993	30,628	14.6	35,859	7.4	38,717	6.6	36,322
TOTAL BMW Trucks	7,936	103.4	3,901	6.2	4,161	4.2	3,993	63,109	76.0	35,859	7.4	38,717	6.6	36,322
TOTAL BMW Brand	20,732	5.3	21,892	4.9	20,873	15.3	18,107	234,597	6.7	219,949	5.2	209,058	7.4	194,713
MINI	3,363	5.3	3,194	18.0	2,706		0	32,222	0.7	32,005	50.2	21,312		0
TOTAL BMW Group	24,095	4.0	25,086	6.4	23,579	30.2	18,107	266,819	5.9	251,954	9.4	230,370	18.3	194,713

Mercedes-Benz Sales - United States

November, 2004

Series	Monthly Sales Figures							Year to Date Sales Figures						
	Nov 04	%	Nov 03	%	Nov 02	%	Nov 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
C Class	6,297	29.5	4,861	3.1	4,715	8.3	5,144	60,381	0.5	60,657	3.8	58,429	27.5	45,809
E Class	4,925	5.3	5,202	5.6	5,511	78.4	3,089	51,378	3.9	49,429	35.5	36,482	9.0	40,102
S Class	1,733	16.9	2,086	11.2	2,349	7.7	2,181	18,082	12.4	20,643	10.1	18,746	21.2	23,788
CL Class	238	9.2	262	27.2	360	8.6	394	2,428	22.2	3,120	11.5	3,527	4.8	3,365
SL Class	794	42.8	1,388	4.7	1,326	632.6	181	11,804	0.2	11,782	6.2	12,567	212.1	4,026
CLK Class	1,618	7.7	1,502	20.6	1,245	43.0	2,183	20,441	17.0	17,478	9.2	15,999	6.6	17,131
SLK Class	1,293	278.1	342	21.7	437	33.4	656	5,659	0.1	5,652	23.5	7,387	30.7	10,654
TOTAL MB Cars	16,898	8.0	15,643	1.9	15,943	15.3	13,828	170,173	0.8	168,761	10.2	153,137	5.7	144,875
M Class	1,804	23.8	2,366	24.8	3,147	20.7	3,969	23,223	12.1	26,419	26.5	35,921	13.4	41,470
G Class	130	35.3	201	29.2	284	30.9	217	1,318	24.7	1,750	39.2	2,879	1227	217
TOTAL MB Trucks	1,934	24.7	2,567	25.2	3,431	18.0	4,186	24,541	12.9	28,169	27.4	38,800	6.9	41,687
TOTAL MB Sales	18,832	3.4	18,210	6.0	19,374	7.5	18,014	194,714	1.1	196,930	2.6	191,937	2.9	186,562

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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BMW Group Sales - United States

October, 2004

Series	Monthly Sales Figures						Year to Date Sales Figures							
	Oct 04	%	Oct 03	%	Oct 02	%	Oct 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	8,714	1.8	8,563	11.9	7,652	9.0	7,020	89,142	4.8	93,612	0.3	93,375	8.6	86,000
5 Series	4,229	41.7	2,984	11.4	2,679	16.6	3,212	36,846	5.2	38,851	13.4	34,255	5.7	32,420
6 Series	983		0		0		0	6,356		0		0		0
7 Series	1,342	37.6	2,151	4.8	2,052	85.2	1,108	13,442	18.8	16,561	9.7	18,348	45.4	12,617
Z3 Series	0	100.0	2	99.1	213	77.3	940	0	100.0	148	97.7	6,462	48.2	12,466
Z4 Series	1,484	24.3	1,960	167.0	734		0	12,800	22.6	16,536	2153	734		0
Z8 Series	1	95.7	23	39.5	38	39.7	63	106	72.9	391	14.1	455	41.2	774
TOTAL BMW Cars	16,753	6.8	15,683	17.3	13,368	8.3	12,343	158,692	4.5	166,099	8.1	153,629	6.5	144,277
X3 Series	2,940		0		0		0	27,970		0		0		0
X5 Series	2,925	25.2	3,911	14.3	3,421	9.5	3,779	27,203	14.9	31,958	7.5	34,556	6.9	32,329
TOTAL BMW Trucks	5,865	50.0	3,911	14.3	3,421	9.5	3,779	55,173	72.6	31,958	7.5	34,556	6.9	32,329
TOTAL BMW Brand	22,618	15.4	19,594	16.7	16,789	4.1	16,122	213,865	8.0	198,057	5.2	188,185	6.6	176,606
MINI	3,189	3.2	3,091	8.6	2,845		0	28,859	0.2	28,811	54.8	18,606		0
TOTAL BMW Group	25,807	13.8	22,685	15.5	19,634	21.8	16,122	242,724	7.0	226,868	9.7	206,791	17.1	176,606

Mercedes-Benz Sales - United States

October, 2004

SERIES	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	OCT 04	%	OCT 03	%	OCT 02	%	OCT 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
C Class	4,748	9.6	5,250	11.3	4,716	12.5	5,391	54,084	3.1	55,796	3.9	53,714	32.1	40,665
E Class	5,011	3.4	5,190	1.4	5,265	72.1	3,060	46,453	5.0	44,227	42.8	30,971	16.3	37,013
S Class	1,733	32.7	2,576	38.3	1,863	23.2	2,425	16,349	11.9	18,557	13.2	16,397	24.1	21,607
CL Class	232	11.1	261	16.3	312	4.7	298	2,190	23.4	2,858	9.8	3,167	6.6	2,971
SL Class	1,175	21.8	1,503	25.7	1,196	595.3	172	11,010	5.9	10,394	7.5	11,241	192.4	3,845
CLK Class	1,950	11.6	1,747	18.4	1,475	24.6	1,956	18,823	17.8	15,976	8.3	14,754	1.3	14,948
SLK Class	1,005	124.8	447	10.8	501	37.1	796	4,366	17.8	5,310	23.6	6,950	30.5	9,998
TOTAL MB Cars	15,854	6.6	16,974	10.7	15,328	8.7	14,098	153,275	0.1	153,118	11.6	137,194	4.7	131,047
M Class	2,319	9.9	2,111	36.6	3,331	23.3	4,345	21,419	11.0	24,053	26.6	32,774	12.6	37,501
G Class	150	20.2	188	11.3	212		0	1,188	23.3	1,549	40.3	2,595		0
TOTAL MB Trucks	2,469	7.4	2,299	35.1	3,543	18.5	4,345	22,607	11.7	25,602	27.6	35,369	5.7	37,501
TOTAL MB Sales	18,323	4.9	19,273	2.1	18,871	2.3	18,443	175,882	1.6	178,720	3.6	172,563	2.4	168,548

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BMW Group Sales - United States

September, 2004

Series	Monthly Sales Figures						Year to Date Sales Figures							
	Sep 04	%	Sep 03	%	Sep 02	%	Sep 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	8,235	15.0	7,161	17.8	8,712	20.3	7,242	80,428	5.4	85,049	0.8	85,723	8.5	78,980
5 Series	3,574	15.6	3,092	39.5	2,216	22.8	2,870	32,617	9.1	35,867	13.6	31,576	8.1	29,208
6 Series	690		0		0		0	5,373		0		0		0
7 Series	1,183	18.8	1,457	19.8	1,817	71.1	1,062	12,100	16.0	14,410	11.6	16,296	41.6	11,509
Z3 Series	0		0	100.0	173	77.5	769	0	100.0	146	97.7	6,249	45.8	11,526
Z4 Series	1,367	9.5	1,510		0		0	11,316	22.4	14,576		0		0
Z8 Series	5	86.5	37	37.0	27	22.9	35	105	71.5	368	11.8	417	41.4	711
TOTAL BMW Cars	15,054	13.6	13,257	2.4	12,945	8.1	11,978	141,939	5.6	150,416	7.2	140,261	6.3	131,934
X3 Series	4,104		0		0		0	25,030		0		0		0
X5 Series	2,609	20.4	3,276	31.0	2,500	20.6	3,149	24,278	13.4	28,047	9.9	31,135	9.1	28,550
TOTAL BMW Trucks	6,713	104.9	3,276	31.0	2,500	20.6	3,149	49,308	75.8	28,047	9.9	31,135	9.1	28,550
TOTAL BMW Brand	21,767	31.7	16,533	7.0	15,445	2.1	15,127	191,247	7.2	178,463	4.1	171,396	6.8	160,484
MINI	2,917	27.1	2,295	22.6	2,967		0	25,670	0.2	25,720	63.2	15,761		0
TOTAL BMW Group	24,684	31.1	18,828	2.3	18,412	21.7	15,127	216,917	6.2	204,183	9.1	187,157	16.6	160,484

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BMW Group Sales - United States

August, 2004

SERIES	MONTHLY SALES FIGURES								YEAR TO DATE SALES FIGURES							
	AUG 04	%	AUG 03	%	AUG 02	%	AUG 01		YTD 04	%	YTD 03	%	YTD 02	%	YTD 01	
3 Series	8,416	6.1	8,964	5.1	9,444	0.3	9,474		72,193	7.3	77,888	1.1	77,011	7.4	71,738	
5 Series	3,300	22.4	4,252	22.5	3,471	2.7	3,379		29,043	11.4	32,775	11.6	29,360	11.5	26,338	
6 Series	1,037		0		0		0		4,683		0		0		0	
7 Series	1,265	11.1	1,423	13.3	1,642	21.1	1,356		10,917	15.7	12,953	10.5	14,479	38.6	10,447	
Z3 Series	0	100.0	6	99.3	906	25.6	1,218		0	100.0	146	97.6	6,076	43.5	10,757	
Z4 Series	1,279	18.3	1,566		0		0		9,949	23.9	13,066		0		0	
Z8 Series	8	77.8	36	0.0	36	60.4	91		100	69.8	331	15.1	390	42.3	676	
TOTAL BMW Cars	15,305	5.8	16,247	4.8	15,499	0.1	15,518		126,885	7.5	137,159	7.7	127,316	6.1	119,956	
X3 Series	3,490		0		0		0		20,926		0		0		0	
X5 Series	3,372	15.9	4,010	10.6	3,627	2.6	3,536		21,669	12.5	24,771	13.5	28,635	12.7	25,401	
TOTAL BMW Trucks	6,862	71.1	4,010	10.6	3,627	2.6	3,536		42,595	72.0	24,771	13.5	28,635	12.7	25,401	
TOTAL BMW Brand	22,167	9.4	20,257	5.9	19,126	0.4	19,054		169,480	4.7	161,930	3.8	155,951	7.3	145,357	
MINI	2,334	17.0	2,811	11.9	3,189		0		22,753	2.9	23,425	83.1	12,794		0	
TOTAL BMW Group	24,501	6.2	23,068	3.4	22,315	17.1	19,054		192,233	3.7	185,355	9.8	168,745	16.1	145,357	

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BMW Group Sales - United States

July, 2004

Series	Monthly Sales Figures							Year to Date Sales Figures						
	Jul 04	%	Jul 03	%	Jul 02	%	Jul 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	8,823	11.3	9,952	7.2	9,280	0.6	9,227	63,777	7.5	68,924	2.0	67,567	8.5	62,264
5 Series	2,668	49.8	5,313	49.7	3,550	14.2	4,139	25,743	9.7	28,523	10.2	25,889	12.8	22,959
6 Series	283		0		0		0	3,646		0		0		0
7 Series	876	45.1	1,595	23.8	2,094	72.6	1,213	9,652	16.3	11,530	10.2	12,837	41.2	9,091
Z3 Series	0	100.0	7	99.1	816	31.7	1,194	0	100.0	140	97.3	5,170	45.8	9,539
Z4 Series	1,311	20.1	1,641		0		0	8,670	24.6	11,500		0		0
Z8 Series	13	74.5	51	30.8	39	57.1	91	92	68.8	295	16.7	354	39.5	585
TOTAL BMW Cars	13,974	24.7	18,559	17.6	15,779	0.5	15,864	111,580	7.7	120,912	8.1	111,817	7.1	104,438
X3 Series	4,514		0		0		0	17,436		0		0		0
X5 Series	2,991	15.7	3,546	7.1	3,310	4.0	3,182	18,297	11.9	20,761	17.0	25,008	14.4	21,865
TOTAL BMW Trucks	7,505	111.6	3,546	7.1	3,310	4.0	3,182	35,733	72.1	20,761	17.0	25,008	14.4	21,865
TOTAL BMW Brand	21,479	2.8	22,105	15.8	19,089	0.2	19,046	147,313	4.0	141,673	3.5	136,825	8.3	126,303
MINI	2,607	15.5	3,084	7.6	2,866		0	20,419	0.9	20,614	114.6	9,605		0
TOTAL BMW Group	24,086	4.4	25,189	14.7	21,955	15.3	19,046	167,732	3.4	162,287	10.8	146,430	15.9	126,303

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BMW Group Sales - United States

June, 2004

SERIES	MONTHLY SALES FIGURES								YEAR TO DATE SALES FIGURES							
	JUN 04	%	JUN 03	%	JUN 02	%	JUN 01		YTD 04	%	YTD 03	%	YTD 02	%	YTD 01	
3 Series	9,587	9.1	10,545	9.5	9,633	7.4	8,971		54,954	6.8	58,972	1.2	58,287	9.9	53,037	
5 Series	4,005	13.7	4,642	25.8	3,690	2.9	3,587		23,075	0.6	23,210	3.9	22,339	18.7	18,820	
6 Series	811		0		0		0		3,363		0		0		0	
7 Series	1,628	3.2	1,577	15.0	1,855	10.7	2,077		8,776	11.7	9,935	7.5	10,743	36.4	7,878	
Z3 Series	0	100.0	4	99.5	789	65.8	2,310		0	100.0	133	96.9	4,354	47.8	8,345	
Z4 Series	1,671	4.6	1,751		0		0		7,359	25.4	9,859		0		0	
Z8 Series	8	80.5	41	28.1	32	70.6	109		79	67.6	244	22.5	315	36.2	494	
TOTAL BMW Cars	17,710	4.6	18,560	16.0	15,999	6.2	17,054		97,606	4.6	102,353	6.6	96,038	8.4	88,574	
X3 Series	3,729		0		0		0		12,922		0		0		0	
X5 Series	3,574	6.9	3,344	13.6	3,869	21.1	3,196		15,306	11.1	17,215	20.7	21,698	16.1	18,683	
TOTAL BMW Trucks	7,303	118.4	3,344	13.6	3,869	21.1	3,196		28,228	64.0	17,215	20.7	21,698	16.1	18,683	
TOTAL BMW Brand	25,013	14.2	21,904	10.2	19,868	1.9	20,250		125,834	5.2	119,568	1.6	117,736	9.8	107,257	
MINI	2,896	0.7	2,916	12.3	2,597		0		17,812	1.6	17,530	160.1	6,739		0	
TOTAL BMW Group	27,909	12.4	24,820	10.5	22,465	10.9	20,250		143,646	4.8	137,098	10.1	124,475	16.1	107,257	

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BMW Group Sales - United States

May, 2004

Series	Monthly Sales Figures						Year to Date Sales Figures							
	May 04	%	May 03	%	May 02	%	May 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	11,001	1.3	11,143	1.4	10,989	2.3	10,746	45,367	6.3	48,427	0.5	48,654	10.4	44,066
5 Series	4,336	3.5	4,491	16.7	3,849	16.5	3,304	19,070	2.7	18,568	0.4	18,649	22.4	15,233
6 Series	754		0		0		0	2,552		0		0		0
7 Series	1,620	17.9	1,973	10.7	2,209	47.9	1,494	7,148	14.5	8,358	6.0	8,888	53.2	5,801
Z3 Series	0	100.0	8	99.2	967	33.9	1,464	0	100.0	129	96.4	3,565	40.9	6,035
Z4 Series	1,669	13.6	1,932		0		0	5,688	29.8	8,108		0		0
Z8 Series	5	92.1	63	6.0	67	36.2	105	71	65.0	203	28.3	283	26.5	385
TOTAL BMW Cars	19,385	1.1	19,610	8.5	18,081	5.7	17,113	79,896	4.7	83,793	4.7	80,039	11.9	71,520
X3 Series	2,487		0		0		0	9,193		0		0		0
X5 Series	2,560	10.0	2,845	24.1	3,747	20.2	3,118	11,732	15.4	13,871	22.2	17,829	15.1	15,487
TOTAL BMW Trucks	5,047	77.4	2,845	24.1	3,747	20.2	3,118	20,925	50.9	13,871	22.2	17,829	15.1	15,487
TOTAL BMW Brand	24,432	8.8	22,455	2.9	21,828	7.9	20,231	100,821	3.2	97,664	0.2	97,868	12.5	87,007
MINI	3,355	1.4	3,310	84.3	1,796		0	14,916	2.1	14,614	252.8	4,142		0
TOTAL BMW Group	27,787	7.8	25,765	9.1	23,624	16.8	20,231	115,737	3.1	112,278	10.1	102,010	17.2	87,007

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BMW Group Sales - United States

April, 2004

Series	Monthly Sales Figures						Year to Date Sales Figures							
	Apr 04	%	Apr 03	%	Apr 02	%	Apr 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	10,262	4.1	9,854	10.5	11,004	0.7	11,082	34,366	7.8	37,284	1.0	37,665	13.0	33,320
5 Series	4,406	3.9	4,585	9.0	4,208	31.4	3,203	14,734	4.7	14,077	4.9	14,800	24.1	11,929
6 Series	756		0		0		0	1,798		0		0		0
7 Series	1,603	8.6	1,753	17.5	2,125	39.1	1,528	5,528	13.4	6,385	4.4	6,679	55.1	4,307
Z3 Series	0	100.0	6	99.4	956	26.2	1,296	0	100.0	121	95.3	2,598	43.2	4,571
Z4 Series	1,541	24.9	2,051		0		0	4,019	34.9	6,176		0		0
Z8 Series	19	57.8	45	19.6	56	35.6	87	66	52.9	140	35.2	216	22.9	280
TOTAL BMW Cars	18,587	1.6	18,294	0.3	18,349	6.7	17,196	60,511	5.7	64,183	3.6	61,958	13.9	54,407
X3 Series	2,302		0		0		0	6,706		0		0		0
X5 Series	2,530	6.8	2,716	33.5	4,086	45.1	2,816	9,172	16.8	11,026	21.7	14,082	13.8	12,369
TOTAL BMW Trucks	4,832	77.9	2,716	33.5	4,086	45.1	2,816	15,878	44.0	11,026	21.7	14,082	13.8	12,369
TOTAL BMW Brand	23,419	11.5	21,010	6.4	22,435	12.1	20,012	76,389	1.6	75,209	1.1	76,040	13.9	66,776
MINI	3,290	5.4	3,121	100.2	1,559		0	11,561	2.3	11,304	381.8	2,346		0
TOTAL BMW Group	26,709	10.7	24,131	0.6	23,994	19.9	20,012	87,950	1.7	86,513	10.4	78,386	17.4	66,776

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BMW Group Sales - United States

March, 2004

Series	Monthly Sales Figures							Year to Date Sales Figures						
	Mar 04	%	Mar 03	%	Mar 02	%	Mar 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	10,044	6.3	10,717	9.0	9,836	16.2	8,462	24,104	12.1	27,430	2.9	26,661	19.9	22,238
5 Series	3,873	5.8	3,660	1.9	3,731	18.6	3,146	10,328	8.8	9,492	10.4	10,592	21.4	8,726
6 Series	1,042		0		0		0	1,042		0		0		0
7 Series	1,418	3.3	1,467	12.8	1,683	95.0	863	3,925	15.3	4,632	1.7	4,554	63.9	2,779
Z3 Series	0	100.0	39	94.9	761	30.6	1,097	0	100.0	115	93.0	1,642	49.9	3,275
Z4 Series	1,330	16.1	1,586		0		0	2,478	39.9	4,125		0		0
Z8 Series	26	45.8	48	12.7	55	32.1	81	47	50.5	95	40.6	160	17.1	193
TOTAL BMW Cars	17,733	1.2	17,517	9.0	16,066	17.7	13,649	41,924	8.6	45,889	5.2	43,609	17.2	37,211
X3 Series	2,551		0		0		0	4,404		0		0		0
X5 Series	2,404	22.3	3,094	15.5	3,660	0.2	3,651	6,642	20.1	8,310	16.9	9,996	4.6	9,553
TOTAL BMW Trucks	4,955	60.1	3,094	15.5	3,660	0.2	3,651	11,046	32.9	8,310	16.9	9,996	4.6	9,553
TOTAL BMW Brand	22,688	10.1	20,611	4.5	19,726	14.0	17,300	52,970	2.3	54,199	1.1	53,605	14.6	46,764
MINI	2,857	1.3	2,821	258.4	787		0	8,271	1.1	8,183	939.8	787		0
TOTAL BMW Group	25,545	9.0	23,432	14.2	20,513	18.6	17,300	61,241	1.8	62,382	14.7	54,392	16.3	46,764

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BMW Group Sales - United States

February, 2004

Series	Monthly Sales Figures						Year to Date Sales Figures							
	FEB 04	%	FEB 03	%	FEB 02	%	FEB 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	7,669	7.9	8,324	10.8	9,330	26.2	7,393	14,060	15.9	16,713	0.7	16,825	22.1	13,776
5 Series	3,780	25.0	3,023	13.8	3,507	21.7	2,881	6,455	10.7	5,832	15.0	6,861	23.0	5,580
6 Series	0		0		0		0	0		0		0		0
7 Series	1,310	7.8	1,421	4.6	1,358	23.6	1,099	2,507	20.8	3,165	10.2	2,871	49.8	1,916
Z3 Series	0	100.0	30	94.3	522	64.0	1,449	0	100.0	76	91.4	881	59.6	2,178
Z4 Series	815	34.6	1,247		0		0	1,148	54.8	2,539		0		0
Z8 Series	10	37.5	16	66.7	48	21.3	61	21	55.3	47	55.2	105	6.3	112
TOTAL BMW Cars	13,584	3.4	14,061	4.8	14,765	14.6	12,883	24,191	14.7	28,372	3.0	27,543	16.9	23,562
X3 Series	1,070		0		0		0	1,853		0		0		0
X5 Series	2,249	10.8	2,522	21.0	3,191	11.1	2,873	4,238	18.8	5,216	17.7	6,336	7.4	5,902
TOTAL BMW Trucks	3,319	31.6	2,522	21.0	3,191	11.1	2,873	6,091	16.8	5,216	17.7	6,336	7.4	5,902
TOTAL BMW Brand	16,903	1.9	16,583	7.6	17,956	14.0	15,756	30,282	9.8	33,588	0.9	33,879	15.0	29,464
MINI	2,658	4.5	2,544		0		0	5,414	1.0	5,362		0		0
TOTAL BMW Group	19,561	2.3	19,127	6.5	17,956	14.0	15,756	35,696	8.4	38,950	15.0	33,879	15.0	29,464

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BMW Group Sales - United States

January, 2004

Series	Monthly Sales Figures						Year to Date Sales Figures							
	Jan 04	%	Jan 03	%	Jan 02	%	Jan 01	YTD 04	%	YTD 03	%	YTD 02	%	YTD 01
3 Series	6,391	23.8	8,389	11.9	7,495	17.4	6,383	6,391	23.8	8,389	11.9	7,495	17.4	6,383
5 Series	2,675	4.8	2,809	16.2	3,354	24.3	2,699	2,675	4.8	2,809	16.2	3,354	24.3	2,699
6 Series	0		0		0		0	0		0		0		0
7 Series	1,197	31.4	1,744	15.3	1,513	85.2	817	1,197	31.4	1,744	15.3	1,513	85.2	817
Z3 Series	0	100.0	46	87.2	359	50.8	729	0	100.0	46	87.2	359	50.8	729
Z4 Series	333	74.2	1,292		0		0	333	74.2	1,292		0		0
Z8 Series	11	64.5	31	45.6	57	11.8	51	11	64.5	31	45.6	57	11.8	51
TOTAL BMW Cars	10,607	25.9	14,311	12.0	12,778	19.7	10,679	10,607	25.9	14,311	12.0	12,778	19.7	10,679
X3 Series	783		0		0		0	783		0		0		0
X5 Series	1,989	26.2	2,694	14.3	3,145	3.8	3,029	1,989	26.2	2,694	14.3	3,145	3.8	3,029
TOTAL BMW Trucks	2,772	2.9	2,694	14.3	3,145	3.8	3,029	2,772	2.9	2,694	14.3	3,145	3.8	3,029
TOTAL BMW Brand	13,379	21.3	17,005	6.8	15,923	16.2	13,708	13,379	21.3	17,005	6.8	15,923	16.2	13,708
MINI	2,756	2.2	2,818		0		0	2,756	2.2	2,818		0		0
TOTAL BMW Group	16,135	18.6	19,823	24.5	15,923	16.2	13,708	16,135	18.6	19,823	24.5	15,923	16.2	13,708

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BMW Group Sales - United States

December, 2003

Series	Monthly Sales Figures						Year to Date Sales Figures							
	Dec 03	%	Dec 02	%	Dec 01	%	Dec 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	8,126	30.1	11,621	23.6	9,400	6.0	9,995	111,944	3.0	115,428	11.8	103,227	15.1	89,681
5 Series	4,225	14.2	3,699	7.1	3,980	0.8	4,014	46,964	15.0	40,842	2.1	40,005	0.8	39,703
6 Series	0		0		0		0	0		0		0		0
7 Series	1,563	12.0	1,776	5450	32	97.6	1,315	20,473	7.0	22,006	64.4	13,389	19.4	16,619
8 Series	0		0		0		0	0		0		0	100.0	1
Z3 Series	6	95.6	135	77.5	600	44.6	1,084	155	97.7	6,786	54.5	14,914	9.0	16,382
Z4 Series	2,114	25.2	1,689		0		0	20,169	444.5	3,704		0		0
Z8 Series	20	31.0	29	71.6	102	78.9	57	439	16.2	524	46.0	970	206.0	317
TOTAL BMW Cars	16,054	15.3	18,949	34.3	14,114	14.3	16,465	200,144	5.7	189,290	9.7	172,505	6.0	162,703
X3 Series	0		0		0		0	0		0		0		0
X5 Series	4,856	20.6	4,025	6.4	4,300	1.1	4,255	40,715	4.7	42,742	5.2	40,622	52.0	26,720
TOTAL BMW Trucks	4,856	20.6	4,025	6.4	4,300	1.1	4,255	40,715	4.7	42,742	5.2	40,622	52.0	26,720
TOTAL BMW Brand	20,910	9.0	22,974	24.8	18,414	11.1	20,720	240,859	3.8	232,032	8.9	213,127	12.5	189,423
MINI	4,005	22.2	3,278		0		0	36,010	46.4	24,590		0		0
TOTAL BMW Group	24,915	5.1	26,252	42.6	18,414	11.1	20,720	276,869	7.9	256,622	20.4	213,127	12.5	189,423

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BMW Group Sales - United States

November, 2003

Series	Monthly Sales Figures						Year to Date Sales Figures							
	Nov 03	%	Nov 02	%	Nov 01	%	Nov 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	10,206	2.2	10,432	33.3	7,827	5.0	8,236	103,818	0.0	103,807	10.6	93,827	17.7	79,686
5 Series	3,888	34.6	2,888	19.9	3,605	2.5	3,699	42,739	15.1	37,143	3.1	36,025	0.9	35,689
6 Series	0		0		0		0	0		0		0		0
7 Series	2,349	24.8	1,882	154.3	740	39.5	1,224	18,910	6.5	20,230	51.5	13,357	12.7	15,304
8 Series	0		0		0		0	0		0		0	100.0	1
Z3 Series	1	99.5	189	89.8	1,848	96.0	943	149	97.8	6,651	53.5	14,314	6.4	15,298
Z4 Series	1,519	18.6	1,281		0		0	18,055	796.0	2,015		0		0
Z8 Series	28	30.0	40	57.4	94	129.3	41	419	15.4	495	43.0	868	233.8	260
TOTAL BMW Cars	17,991	7.7	16,712	18.4	14,114	0.2	14,143	184,090	8.1	170,341	7.5	158,391	8.3	146,238
X3 Series	0		0		0		0	0		0		0		0
X5 Series	3,901	6.2	4,161	4.2	3,993	17.2	3,408	35,859	7.4	38,717	6.6	36,322	61.7	22,465
TOTAL BMW Trucks	3,901	6.2	4,161	4.2	3,993	17.2	3,408	35,859	7.4	38,717	6.6	36,322	61.7	22,465
TOTAL BMW Brand	21,892	4.9	20,873	15.3	18,107	3.2	17,551	219,949	5.2	209,058	7.4	194,713	15.4	168,703
MINI	3,194	18.0	2,706		0		0	32,005	50.2	21,312		0		0
TOTAL BMW Group	25,086	6.4	23,579	30.2	18,107	3.2	17,551	251,954	9.4	230,370	18.3	194,713	15.4	168,703

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BMW Group Sales - United States

October, 2003

Series	Monthly Sales Figures						Year to Date Sales Figures							
	Oct 03	%	Oct 02	%	Oct 01	%	Oct 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	8,563	11.9	7,652	9.0	7,020	2.1	7,169	93,612	0.3	93,375	8.6	86,000	20.4	71,450
5 Series	2,984	11.4	2,679	16.6	3,212	28.1	2,507	38,851	13.4	34,255	5.7	32,420	1.3	31,990
6 Series	0		0		0		0	0		0		0		0
7 Series	2,151	4.8	2,052	85.2	1,108	14.6	1,298	16,561	9.7	18,348	45.4	12,617	10.4	14,080
8 Series	0		0		0		0	0		0		0	100.0	1
Z3 Series	2	99.1	213	77.3	940	30.4	1,350	148	97.7	6,462	48.2	12,466	13.2	14,355
Z4 Series	1,960	167.0	734		0		0	16,536	2153	734		0		0
Z8 Series	23	39.5	38	39.7	63	46.5	43	391	14.1	455	41.2	774	253.4	219
TOTAL BMW Cars	15,683	17.3	13,368	8.3	12,343	0.2	12,367	166,099	8.1	153,629	6.5	144,277	9.2	132,095
X3 Series	0		0		0		0	0		0		0		0
X5 Series	3,911	14.3	3,421	9.5	3,779	7.1	3,528	31,958	7.5	34,556	6.9	32,329	69.6	19,057
TOTAL BMW Trucks	3,911	14.3	3,421	9.5	3,779	7.1	3,528	31,958	7.5	34,556	6.9	32,329	69.6	19,057
TOTAL BMW Brand	19,594	16.7	16,789	4.1	16,122	1.4	15,895	198,057	5.2	188,185	6.6	176,606	16.8	151,152
MINI	3,091	8.6	2,845		0		0	28,811	54.8	18,606		0		0
TOTAL BMW Group	22,685	15.5	19,634	21.8	16,122	1.4	15,895	226,868	9.7	206,791	17.1	176,606	16.8	151,152

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BMW Group Sales - United States

September, 2003

Series	Monthly Sales Figures						Year to Date Sales Figures							
	Sep 03	%	Sep 02	%	Sep 01	%	Sep 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	7,161	17.8	8,712	20.3	7,242	3.9	7,532	85,049	0.8	85,723	8.5	78,980	22.9	64,281
5 Series	3,092	39.5	2,216	22.8	2,870	62.6	1,765	35,867	13.6	31,576	8.1	29,208	0.9	29,483
6 Series	0		0		0		0	0		0		0		0
7 Series	1,457	19.8	1,817	71.1	1,062	1.3	1,048	14,410	11.6	16,296	41.6	11,509	10.0	12,782
8 Series	0		0		0		0	0		0		0	100.0	1
Z3 Series	0	100.0	173	77.5	769	20.1	963	146	97.7	6,249	45.8	11,526	11.4	13,005
Z4 Series	1,510		0		0		0	14,576		0		0		0
Z8 Series	37	37.0	27	22.9	35	48.5	68	368	11.8	417	41.4	711	304.0	176
TOTAL BMW Cars	13,257	2.4	12,945	8.1	11,978	5.3	11,376	150,416	7.2	140,261	6.3	131,934	10.2	119,728
X3 Series	0		0		0		0	0		0		0		0
X5 Series	3,276	31.0	2,500	20.6	3,149	1.0	3,118	28,047	9.9	31,135	9.1	28,550	83.8	15,529
TOTAL BMW Trucks	3,276	31.0	2,500	20.6	3,149	1.0	3,118	28,047	9.9	31,135	9.1	28,550	83.8	15,529
TOTAL BMW Brand	16,533	7.0	15,445	2.1	15,127	4.4	14,494	178,463	4.1	171,396	6.8	160,484	18.7	135,257
MINI	2,295	22.6	2,967		0		0	25,720	63.2	15,761		0		0
TOTAL BMW Group	18,828	2.3	18,412	21.7	15,127	4.4	14,494	204,183	9.1	187,157	16.6	160,484	18.7	135,257

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BMW Group Sales - United States

August, 2003

Series	MONTHLY SALES FIGURES						YEAR TO DATE SALES FIGURES							
	AUG 03	%	AUG 02	%	AUG 01	%	AUG 00	YTD 03	%	YTD 02	%	YTD 01	%	YTD 00
3 Series	8,964	5.1	9,444	0.3	9,474	7.4	8,823	77,888	1.1	77,011	7.4	71,738	26.4	56,749
5 Series	4,252	22.5	3,471	2.7	3,379	26.5	2,671	32,775	11.6	29,360	11.5	26,338	5.0	27,718
6 Series	0		0		0		0	0		0		0		0
7 Series	1,423	13.3	1,642	21.1	1,356	17.4	1,642	12,953	10.5	14,479	38.6	10,447	11.0	11,734
8 Series	0		0		0		0	0		0		0	100.0	1
Z3 Series	6	99.3	906	25.6	1,218	1.6	1,199	146	97.6	6,076	43.5	10,757	10.7	12,042
Z4 Series	1,566		0		0		0	13,066		0		0		0
Z8 Series	36	0.0	36	60.4	91	15.7	108	331	15.1	390	42.3	676	525.9	108
TOTAL BMW Cars	16,247	4.8	15,499	0.1	15,518	7.4	14,443	137,159	7.7	127,316	6.1	119,956	10.7	108,352
X3 Series	0		0		0		0	0		0		0		0
X5 Series	4,010	10.6	3,627	2.6	3,536	49.3	2,369	24,771	13.5	28,635	12.7	25,401	104.7	12,411
TOTAL BMW Trucks	4,010	10.6	3,627	2.6	3,536	49.3	2,369	24,771	13.5	28,635	12.7	25,401	104.7	12,411
TOTAL BMW Brand	20,257	5.9	19,126	0.4	19,054	13.3	16,812	161,930	3.8	155,951	7.3	145,357	20.4	120,763
MINI	2,811	11.9	3,189		0		0	23,425	83.1	12,794		0		0
TOTAL BMW Group	23,068	3.4	22,315	17.1	19,054	13.3	16,812	185,355	9.8	168,745	16.1	145,357	20.4	120,763

The "%" column reflects the percent increase or decrease in sales of each series when compared to the corresponding period of the previous year. Note that a negative percent change is shown in red.

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